



GRAMMELOT

Creating sustainable value

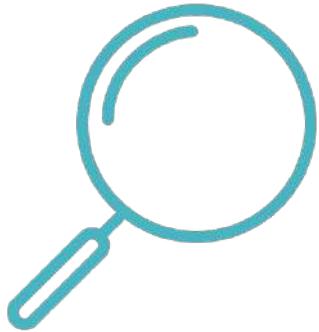
Grammelot in a nutshell

Grammelot is a **SME** that collects **twenty years of experience** in working with companies **all around Europe**.

Our core business is to offer professional **consultancy to companies** taking advantage of our team's **know-how and expertise**. Our goal is to help businesses make use of the most **up-to-date digital solutions and tools** to enhance their profitability.

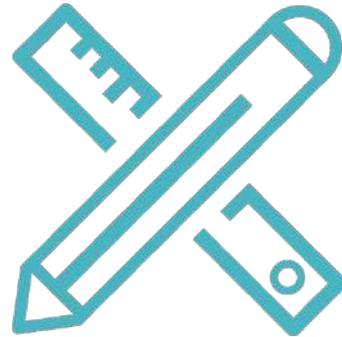
We do not simply sell you a product: we provide you with our proven expertise **in guiding companies to success**, committed to find the best solution and determined to reach your – and therefore our – final objectives.

Our Consulting Strategy



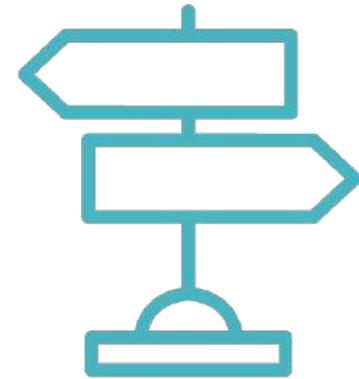
DETAILED

In-depth analysis to identify possible areas for improvement.



TAILOR-MADE

Team and skills set specifically built to solve your company's issues.

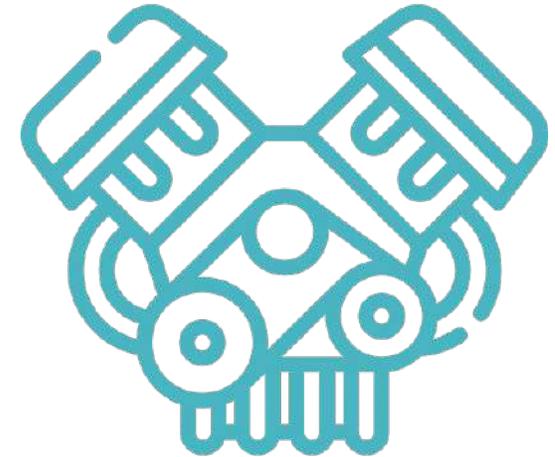


VERSATILE

Adaptive working method to meet any kind of needs and requests.

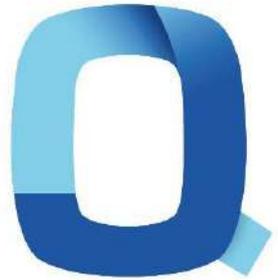
Aerospace and Defense

- **UNI EN 9100 certified activities**
- **Turnkey solutions for Ground School**
 - Training Needs Analysis and Training Solution Design
 - eLearning / Computer Based Training
 - Procedural Trainers
 - Digital Mockups
 - Maintenance Simulators
 - Installation, Training and Support and Maintenance Services
- **Technical Publications**
- **Customer Engineering**
- **Digital Manufacturing**
- **Software Design and Development**



Training Services by Quiddis

QUIDDIS Grammelot **training division**: from turnkey solutions for **Ground School** dedicated to the **Aviation market** to general **Corporate and Professional Training**.



- **Quiddis Join**: our Learning Management System platform specifically designed to be user-friendly and highly customisable. It allows to share different kinds of content (SCORM packages, files, quizzes, VR videos) and creates automatic reports on students progress and results.



- **Quiddis Make**: our development platform to allow everyone to design their SCORM compliant multimedia e-learning content.

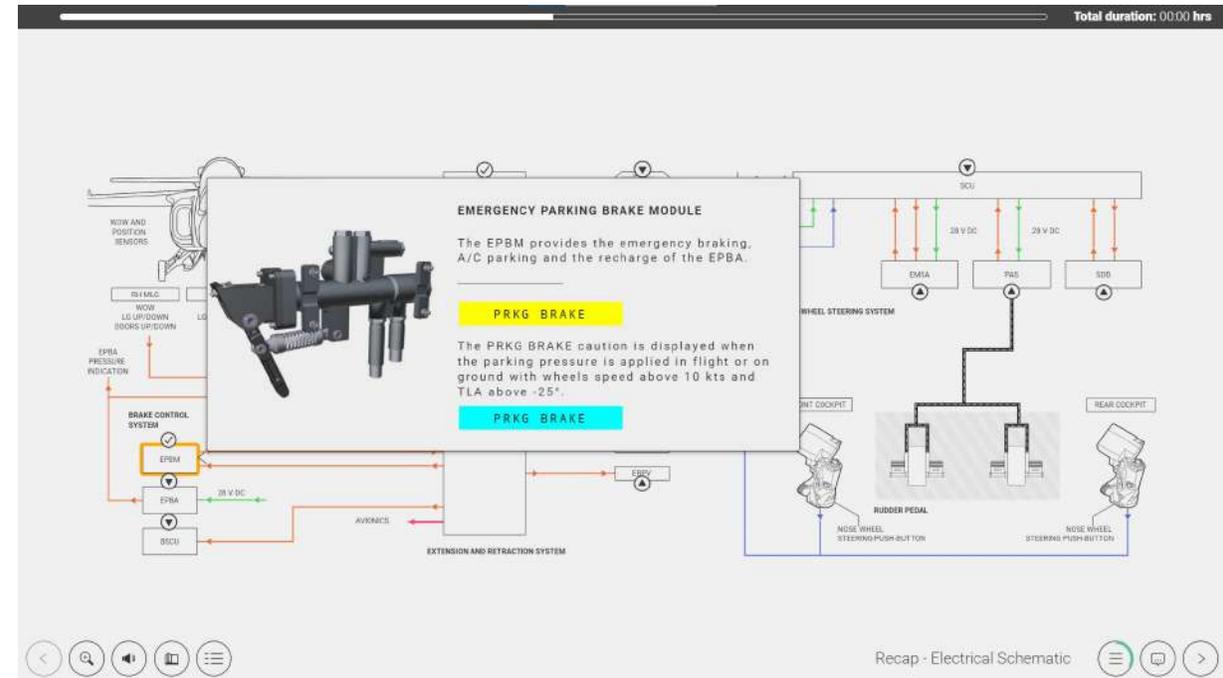
Quiddis Make authoring tool for Aerospace and Defense



From basic **interactive slides** to **3D and simulation**, both for **soft and hard skills**, Quiddis Make allows to create **SCORM eLearning content** that can be tracked remotely and used on every SCORM-compliant LMS platform.

Interactivity at all levels

- 3D Cockpit and Aircraft System for pilots and maintainers
- Procedures simulation
- 2D schematics for recap and knowledge check
- Classic quiz formats





Gamification

Learning by doing through interactive procedures, free courseware navigation, getting yourself into play via scores, leaderboards, reward systems and many other tools to engage users

Rank	Name	Score
1	Con Tranweis	1880 pts
2	Barry Kade	1822 pts
3	user, root	1800 pts
4	John Smith	1661 pts
5	Don Messwidme	1652 pts

COCKPIT TOUR

Click on the button to see the related frame.

OBJECTIVES

- SYSD-5: "Recognize the engine-related controls and displays, if seated in the cockpit"
- NOPS-1.9: "The student pilot will be able to demonstrate the forward and aft operation of the PCL, expanding on each of the positions indicated on the control."
- NOPS-1.7: "The student pilot will be able to demonstrate the operation of the auto-start button in relation to the auto-start sequence."
- NOPS-1.3: "The student pilot will be able to demonstrate the operation of the starter switch to control the starter motor, expanding on each selection."
- NOPS-1.11: "The student pilot will be able to demonstrate the operation of the INTAKE DE-ICE switch in the front cockpit."

- Engine System Newbie
- Engine System Cadet lvl. 01
- Engine System Cadet lvl. 02
- Engine System Cadet lvl. 03
- Engine System Cadet lvl. 04

Starting Modes

Follow the steps to complete the sequence.

New Badge 'Engine Controls Master lvl. 04' achieved

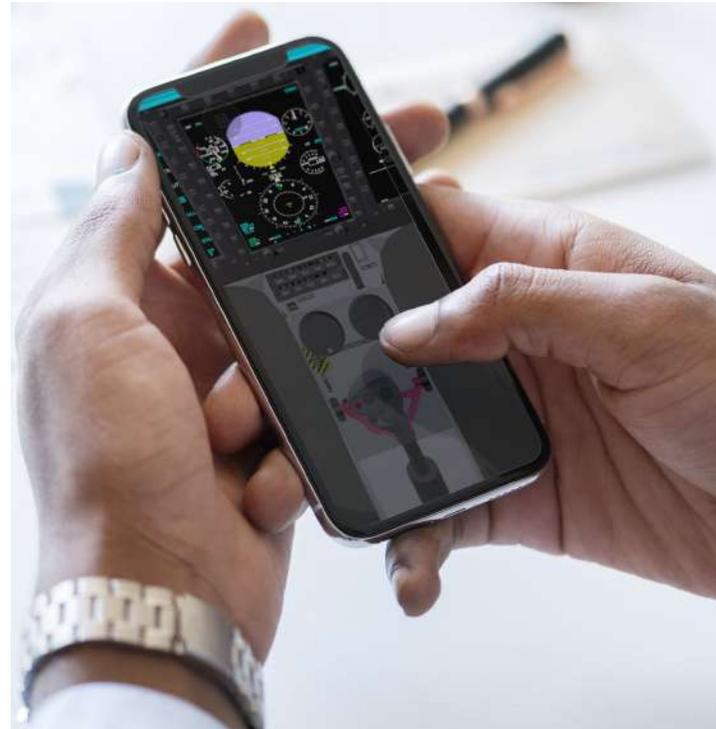
- 4 Engine Oil Pressure rising
- 5 NG 13% min
- 6 PCL IDLE
- 7 ITT/NG monitor

8

Objective 'The student pilot will be able to demonstrate the auto-start procedure' mastered

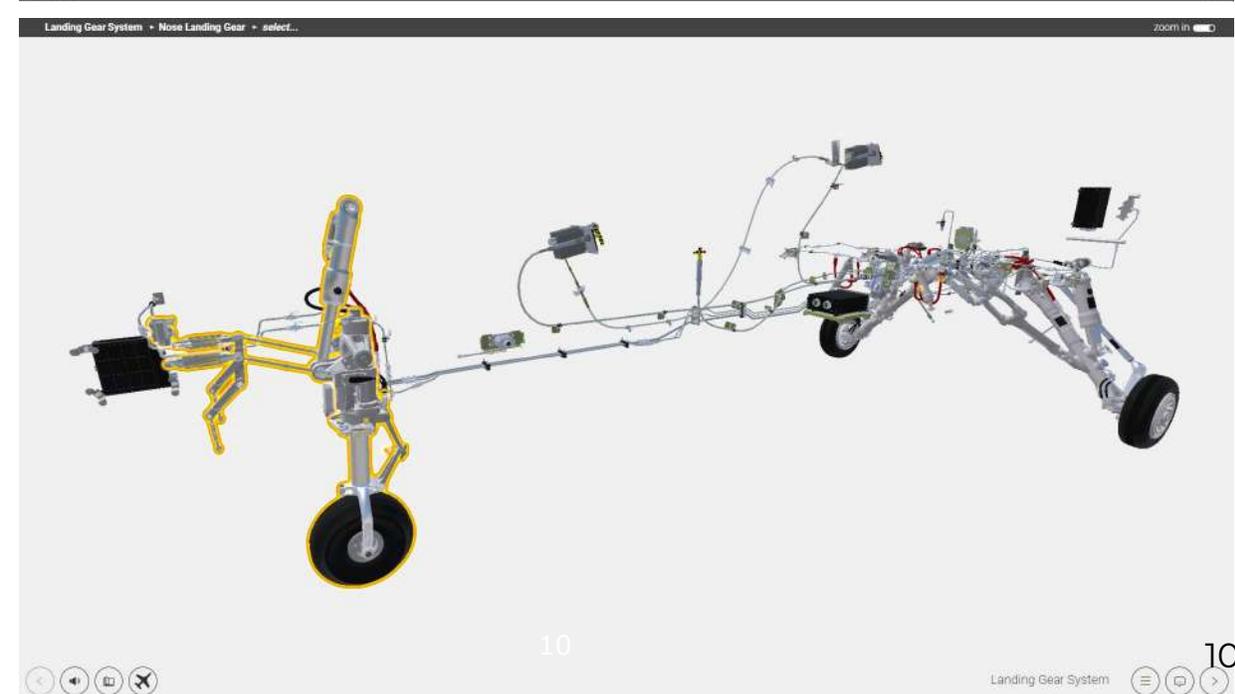
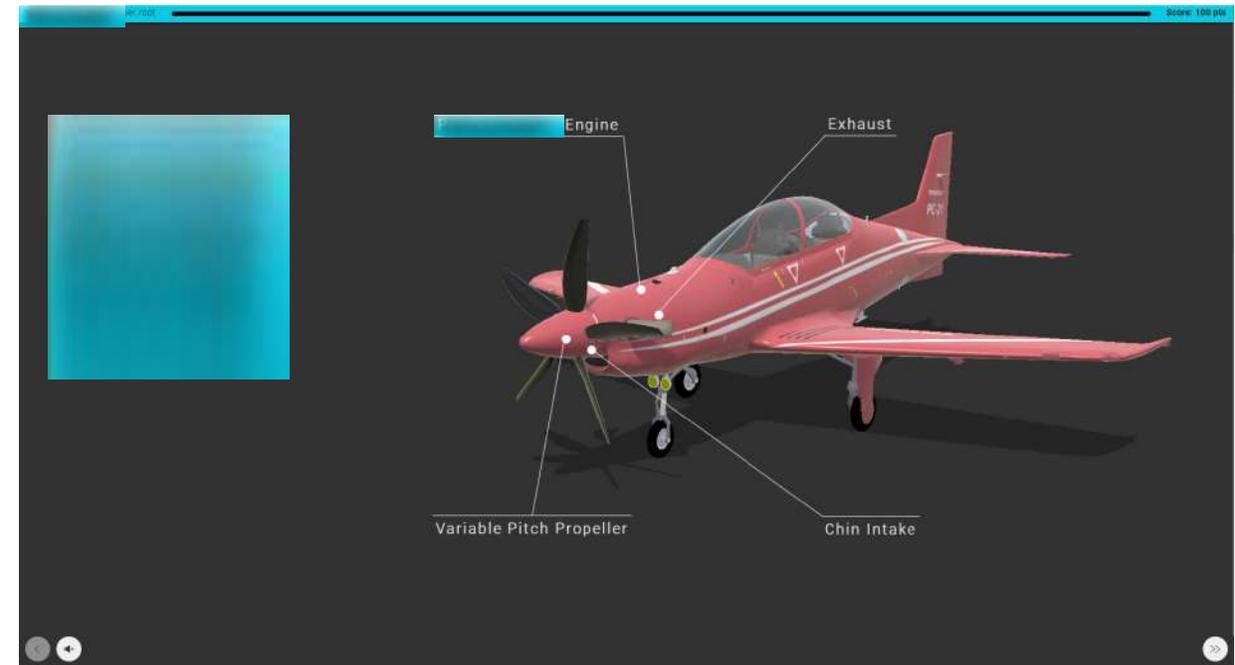
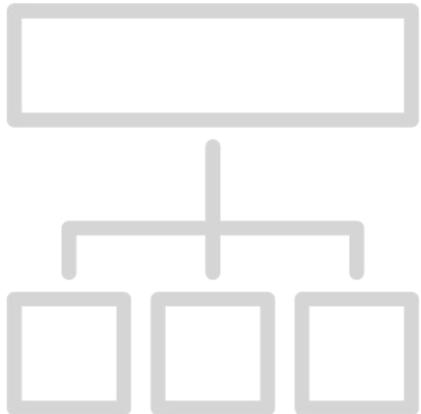
Cross-platform Ready

Creating cross-platform ready, 3D interactive courseware, suitable for many devices from normal desktops to mobile and visors



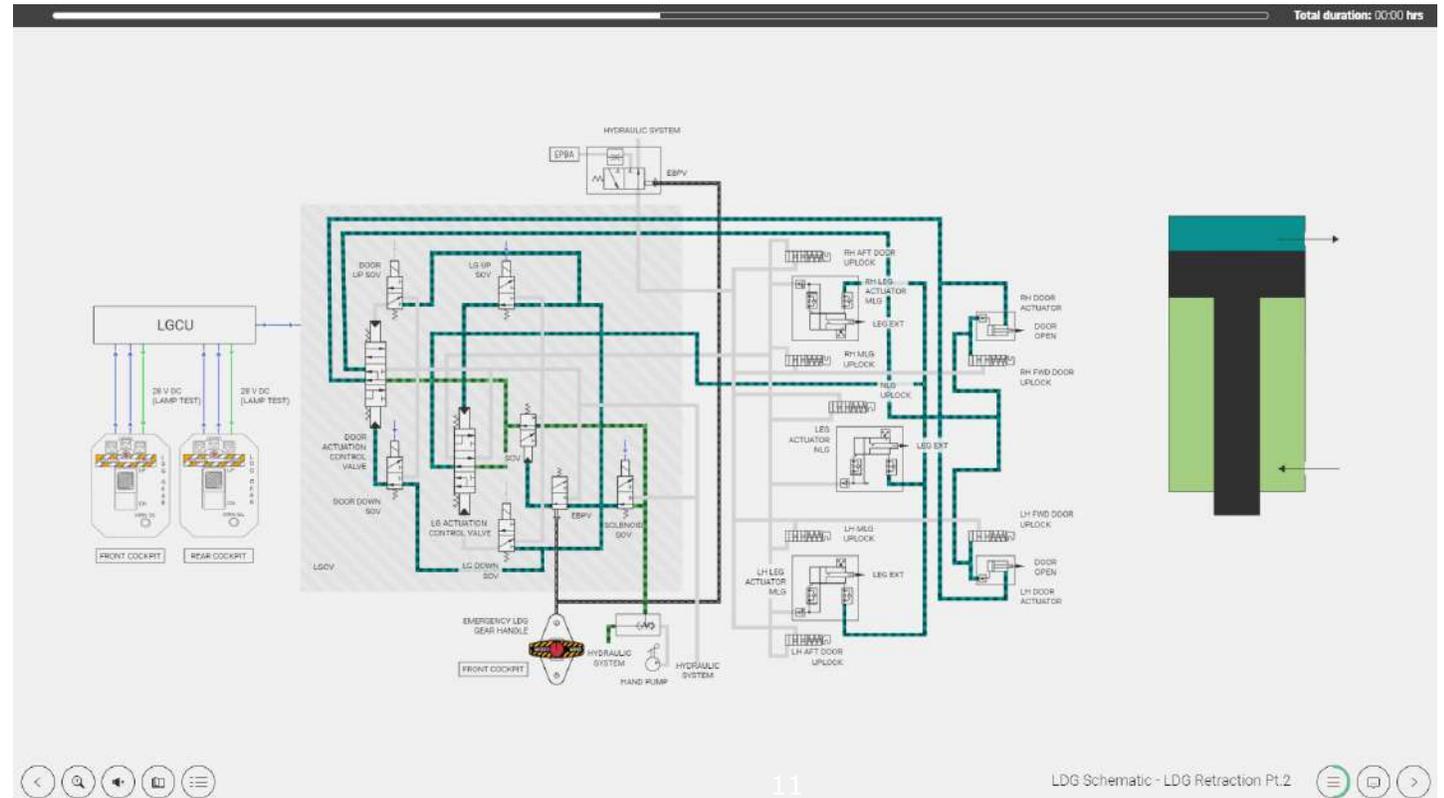
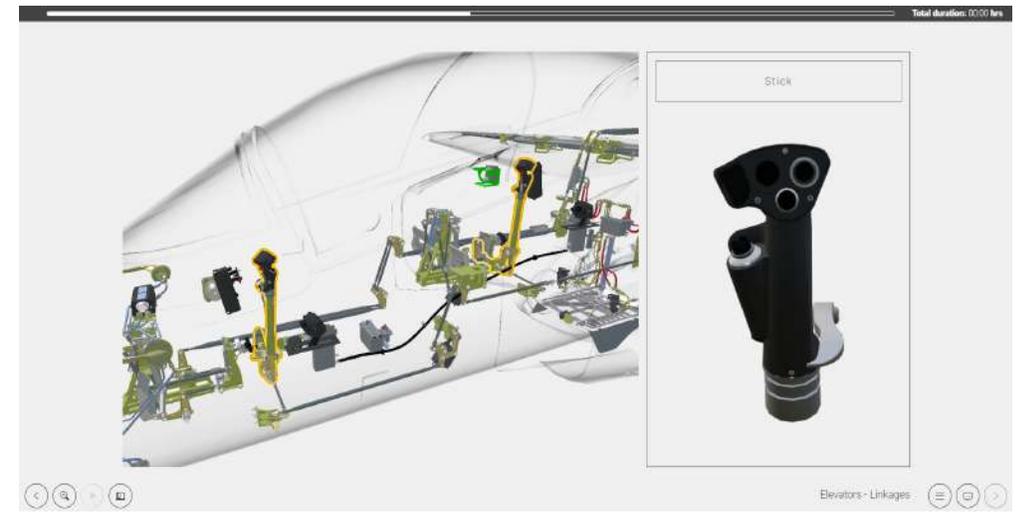
Adaptive Learning

Automatically re-shape your courseware on user specific requirements



Micro-Learning

Microlearning deals with relatively small learning units and short-term learning activities

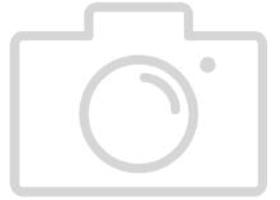


Porting

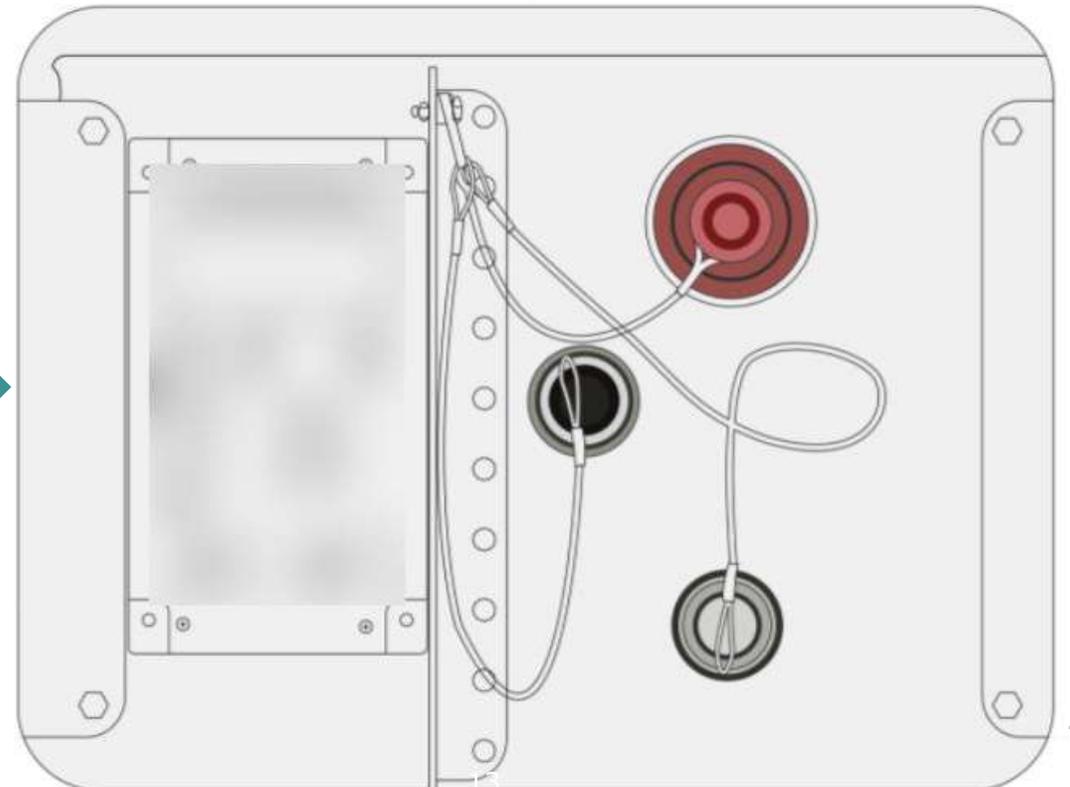
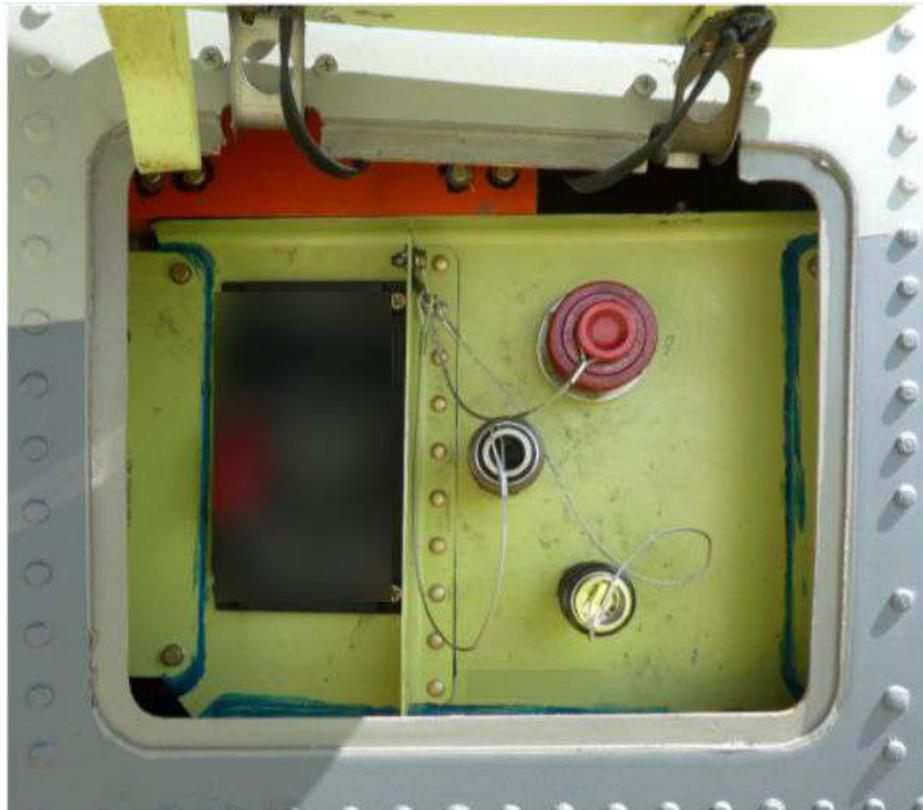
From deprecated technology, or difficult to maintain,
to modern technology



Asset Creation



Converting of a generic reference file to maintainable courseware asset optimized for user learning and organizing it in shared library



Quiddis eLearning development Team

INSTRUCTIONAL DESIGNERS

to help you build the best training plan, fully digital or blended



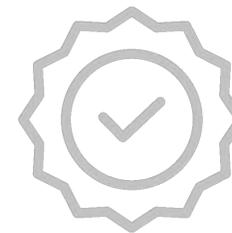
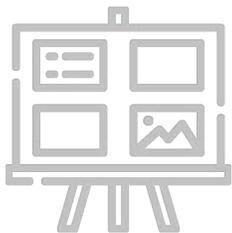
ELEARNING ARTISTS

to give the best look-and-feel to your content



STORYBOARD CREATORS

to define how all multimedia elements will interact with each other



QUALITY ASSURANCE MANAGERS

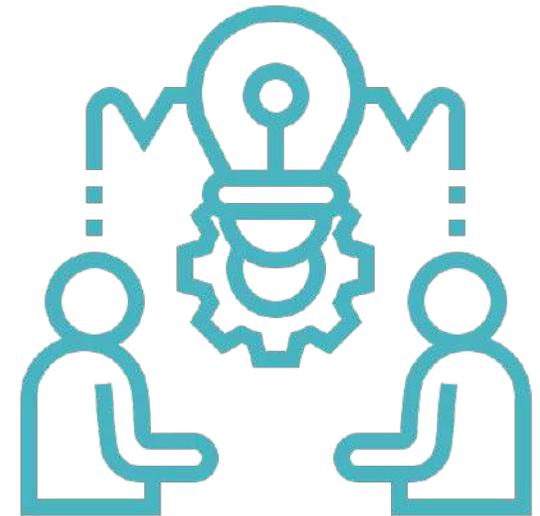
to ensure the compliance to top quality standards

Business model in A&D training

- Tailor made approach to customer needs and target
- Full strategy and development design cooperation with customer
- Sharing “storyboard” as well as digital asset with the customer (e.i. 3D models)
- Fully customer IPR of the material produced by Grammelot (source code)
- Full final customer on-site support for Digital Academy installation and maintenance
- Option of multi-year maintenance fee for content updates and evolution of the updated IT technology (operating systems as well as content tools like Html5)

Other areas we work in

- Software Development
- Project and Quality Management
- Digital Documents
- Training Services



Software Development: coding

- **Back-end developer**
 - Languages and IDE: Node JS, C#, Java, PHP, Objective C, Swift, XCode, Android Studio, Visual studio, Visual studio code
 - DB: SQL server, MySQL, Postgress, Cloud technologies [Azure/AWS/Google])
 - Code management: Git, Azure Devops
- **Front-end developer**
 - Languages and frameworks: Html5, Javascript, CSS3, SASS, Angular JS, React JS, Blender, Unity, BEM, EJS, PHP; JQuery
 - Code management: Git, Azure Devops
- **Full stack**
 - Languages and IDE: Node JS, C#, Java, PHP, Objective C, Swift, XCode, Android Studio, Visual studio, Visual studio code, Html5, Javascript, CSS3, SASS, Angular JS, React JS
 - DB: Sql server, MySQL, Postgress, Cloud technologies [Azure/AWS/Google])
 - Code management: Git, Azure Devops

Software Development: contract type

- **Time&Material** (Skill Sharing: on site, remote, full remote)
- **Workpackage:** we can manage
 - the entire project
 - Project management
 - Requirement specification
 - Detail specification
 - Graphic Design
 - Wireframe
 - Development
 - Quality Assurance
 - Bug fixing
 - Test/quality/production environment
 - Delivery management
 - Agile scrum methodology
 - an offload of the project
 - following the customer directive



Project and Quality Management

At international level

- Agile Scrum methodology
- GDPR compliancy and documentation
- ISO 9001
- ISO 9100
- ISO 27001
 - Business continuity Management
 - Disaster recovery plan
 - Asset management
 - Monitoring
 - Change and Capacity management

For Italian business:

- ISO 27001 extension for digital preservation
 - Preservation Manual
 - Security plan
 - Preservation plan
- AgID compliancy/certification

Digital Documents

SaaS (Software As A Service)

Digital Document Preservation on cloud for micro, small or medium enterprises and accountants.

Cheap and completely outsourced, easy-to-use interface: upload your documents (invoices and registries) and let KloudArchive do the rest.

On Premise

- Unattended preservation process
- Stand alone viewer for PdD
- Web module viewer and verifier online
- Scheduled time stamp and digital signature of PdA
- Automatic document splitting by company and document type
- Multiple users and multiple digital preservation processes at the same time
- Option to sign all documents or only the IPdA



More at www.kloudarchive.it

Company certifications



9100 : 2018



UNI EN ISO 9001:2015

Associations we are part of



ASSINTEL
ASSOCIAZIONE NAZIONALE
IMPRESE ICT

lombardia
aerospace
cluster



SILVER
ECONOMY
NETWORK



Cluster Lombardo
Scienze della Vita



+ CIM4.0



Main references

Here are, among others, some of the customers who choose us as their innovation partner.



GRAMMELOT

Creating sustainable value

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